

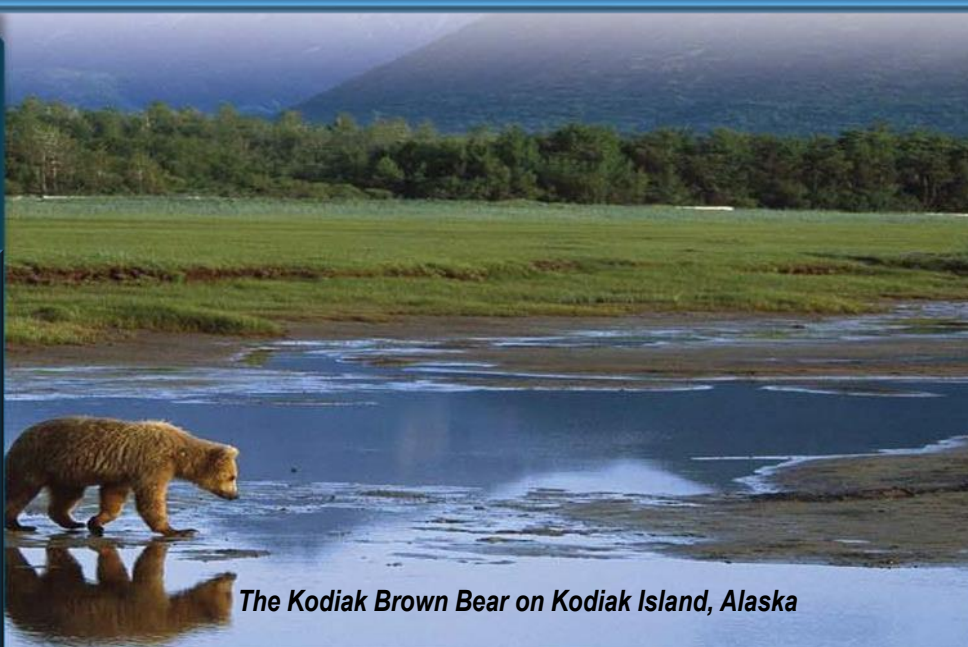


## ANC 8(a) Advantages

- Our parent company, Koniag, Inc., is a \$250M established business formed as a result of the Alaska Native Claims Settlement Act of 1971 (ANCSA)
- Flexibility and agility of working with a small business with the availability of resources of a large business
- DCAA Audited and Approved Accounting System
- Deep Financial Resources to address surges in work performance
- Proven past performance (D&B Open Ratings 95%)
- Shared corporate services providing economies for all KGS companies
- Depth of resources and expertise available through the affiliation of all KGS companies
- Cleared Facility
- Proven leadership team with an average of 25 years of experience in the Federal Sector

## ANC Cultural Pride

- The Alaskan Native 8(a) program creates jobs and provides an option for economic development in Alaskan Native American communities, particularly benefiting those in isolated rural areas.
- The net profits we gain are invested back into our communities allowing the Kodiak Island Native American community to become self-sufficient, decreasing the reliance on the taxpayer funded public assistance programs.



*The Kodiak Brown Bear on Kodiak Island, Alaska*

## AWARDING SOLE SOURCE CONTRACTS TO AN ALASKA NATIVE CORPORATION (ANC) 8(A)

As an Alaska Native Corporation (ANC), we offer a unique, flexible, and streamlined sole source procurement option to our Government customers. Available through all SBA-certified 8(a) subsidiaries within the Koniag family of companies, sole source contracting with Koniag provides the Government with Federal Acquisition Regulation (FAR) and Code of Federal Regulations (CFR) provisioned methods to maximize performance flexibility, mission continuity, and small business goal achievement.

Contracting Offices can award a sole source contract to ANC 8(a) companies for a value of up to \$22M without the need for a Justification and Approval (J&A). The Buy Indian Act gives preference to Indian-owned firms whenever practical.

Under federal law, Koniag Inc. and its subsidiaries, joint ventures, and partnerships are designated "minority and economically disadvantaged business enterprises." The 8(a) advantage provides a simplified and accelerated acquisition process.

## KEY SOLE SOURCE ADVANTAGES

### **No Sole Source Dollar Threshold – 13 C.F.R. 124.506(b):**

SBA may award a sole source 8(a) contract to an Alaskan Native Corporation with a value less than \$22M without a Justification and Approval. There is no dollar threshold for a sole source award with an approved J&A.

### **Non Challenged 8(a) Sole Source Award – 13 C.F.R. 124.517(a):**

Koniag Government Services 8(a) companies eligible for a sole source or competitive 8(a) requirement may not be challenged by another Participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.

### **The 5% Subcontracting Bonus – DFAR 252.226-7001:**

A DoD contractor that subcontracts with any Koniag Government Services company is entitled to receive a bonus equal to 5% of the amount of the subcontract award through the DoD Office of Small and Disadvantaged Business Utilization.

**Koniag Government Services HQ**  
4100 Lafayette Center Drive, Suite 303  
Chantilly, VA 20151

Phone: 703.488.9300

[www.KoniagGSS.com](http://www.KoniagGSS.com) / [info@KoniagGSS.com](mailto:info@KoniagGSS.com)

## Koniag Government Services

### Office Locations:

#### KGS HQ, Chantilly, VA Office

4100 Lafayette Center Dr.  
Suite 303  
Chantilly, VA 20151

#### Baltimore Office

3104 Lord Baltimore Drive  
Suite 202  
Baltimore, MD 21244

#### Denver Office

2460 West 26th Avenue  
Suite 15-C  
Denver, CO 80211

### Government Wide Contract Vehicles

GSA 8(a) STARS II	GS-06F-0792Z
GSA Sch 70	GS-35F-0461Y
	GS-35F-271CA
GSA PSS	GS-10F-132AA

### KGS 8(a) Companies



### SBA District Office & POC Servicing Koniag, Inc. and its Subsidiaries:

Mr. John Dicus  
U.S. Small Business Administration  
Seattle District Office, Spokane Branch  
801 W. Riverside Avenue, Suite 444  
Spokane, WA 98012  
Office: 509.353.2513  
Email: john.dicus@sba.gov  
Web: www.sba.gov/wa

# KGS CORPORATE CAPABILITIES

## Management Consulting

- CIO Advisory Services
- Strategic Planning
- Financial Management
- Acquisition Management
- Enterprise IT Planning and Investment Management
- Program Management Office (PMO) Support
- IT Portfolio Management
- Cost-Benefit Analysis
- Business Process Reengineering and Transformation

## Systems Engineering and Development

- Full Life Cycle Agile Software Development
- Assistive Technologies Solutions
- Data Warehousing and Analytics
- Database Development
- Enterprise Resource Planning (ERP)
- Quality Assurance
- Independent Verification and Validation (IV&V)

## Integrated Security

- Physical Security and Access Control (ACS), Intrusion Detection (IDS) and Closed Circuit Television (CCTV)
- Emergency Preparedness & Continuity of Operations
- Implementation of Technical Security Countermeasures (TSCM)
- Security Courseware Development

## Enterprise Infrastructure Support

- ITIL Based Infrastructure Support
- Network Engineering
- Virtualization/Optimization
- T1/2/3 Help Desk Support
- NOC/SOC Operations
- Telecommunications and Special Applications Technologies
- Asset Management
- Facilities Management
- Tactical and Communications Engineering
- Assistive Technologies

## Environmental and Cultural Resources Support

- Regulatory Compliance
- Historical Preservation
- Air and Water Quality, Safety and Security

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Government Services



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